

THE TRUCK BLUE BOOK™

Fleet Highway Tractor

Common Spec's to all: Engine Brake Full Aero
 9 or 10 sp Transmission Upgraded Mid Level Interior
 2 Aluminum Wheels Air Slide 5th Wheel
 Air Ride Suspension 50% Rubber, 50% Brakes

MAKE	MODEL	SLPR	ENGINE	HP	Retail Value			
					2008 150k	2007 300k	2006 400k	2005 500k
Mack	CX 613	70" High	AI 460/ MP8	450	\$ 54,096	\$ 44,444	\$ 37,824	\$ 32,187
					\$ 65,025	\$ 54,450	\$ 45,675	\$ 38,775
International	Prostar	72" High Rise	ISX	450	\$ 55,200	n/a	n/a	n/a
					\$ 80,800	n/a	n/a	n/a
International	9400	72" High Rise	ISX	450	n/a	\$ 45,352	\$ 38,596	\$ 32,844
					n/a	\$ 57,275	\$ 48,500	\$ 39,100
Freightliner	Columbia	70" Condo	S60 14L	455	\$ 56,100	\$ 46,144	\$ 39,388	\$ 33,420
					\$ 70,125	\$ 58,275	\$ 49,475	\$ 40,325
Freightliner	Century	70" Condo	S60 14L	455	\$ 55,528	\$ 45,580	\$ 38,820	\$ 32,772
					\$ 71,750	\$ 56,700	\$ 50,725	\$ 41,275
Kenworth	T2000	72" AeroCab	C15	455	\$ 58,536	\$ 48,560	\$ 41,315	\$ 34,340
					\$ 73,175	\$ 61,325	\$ 51,900	\$ 42,725
Kenworth	T600	72" AeroCab	C15	455	n/a	\$ 51,800	\$ 44,532	\$ 35,051
					\$ 77,250	\$ 64,400	\$ 55,925	\$ 45,275
Peterbilt	387	70" Unibilt HR	C15	455	\$ 61,000	\$ 51,092	\$ 44,340	\$ 37,552
					\$ 79,000	\$ 64,150	\$ 55,675	\$ 42,500
Volvo	VNL 670	61" High	D13	465	\$ 61,100	\$ 50,544	\$ 44,228	\$ 36,412
					\$ 75,375	\$ 63,825	\$ 55,025	\$ 43,575

Worse case 60 day forecast, based on Truck Blue Book Workshop Discussions
The Truck Blue Book Values

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THE TRUCK BLUE BOOK™

Traditional Owner Operator Tractor

Common Spec's to all:

C15-550, ISX 550, S60 515
 Engine Brake
 13/18 sp Transmission
 10 Aluminum Wheels

Air Ride Suspension
 Dual Chrome Breathers
 Dual Cab Mount Stacks
 Premium Interior

Meets trade terms
 Good display of accessory chrome
 75% Rubber, 50% Brakes
 Air Slide 5th Wheel

MAKE	MODEL	SLPR	Retail Value			
			2008 150k	2007 300k	2006 400k	2005 500k
Freightliner	Classic XL	70" Condo	\$ 67,000	\$ 56,000	\$ 46,000	\$ 35,000
			\$ 75,250	\$ 63,175	\$ 56,400	\$ 47,875
International	9900ix (9300)	72" High Rise	\$ 67,000	\$ 56,000	\$ 46,000	\$ 35,000
			\$ 75,525	\$ 63,425	\$ 56,125	\$ 48,250
Freightliner	Coronado	70" Condo	\$ 77,000	\$ 66,000	\$ 56,000	\$ 45,000
			\$ 78,260	\$ 66,400	\$ 58,900	\$ 50,925
Volvo	VT 880	77" Stand up	\$ 71,000	\$ 60,000	\$ 50,000	N/A
			\$ 79,050	\$ 67,075	\$ 59,475	N/A
Kenworth	W900L	72" AeroCab	\$ 77,000	\$ 66,000	\$ 56,000	\$ 45,000
			\$ 79,450	\$ 67,375	\$ 60,600	\$ 51,200
Peterbilt	379L	70" Unibilt	\$ 80,000	\$ 69,000	\$ 59,000	\$ 48,000
			N/A	\$ 68,375	\$ 61,350	\$ 50,825
Peterbilt	389L	70" Unibilt	\$ 80,000	n/a	n/a	n/a
			\$ 85,325	N/A	N/A	N/A

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